

THE PIED PIPER OF PEOPLE

SCHERY RAMADAN



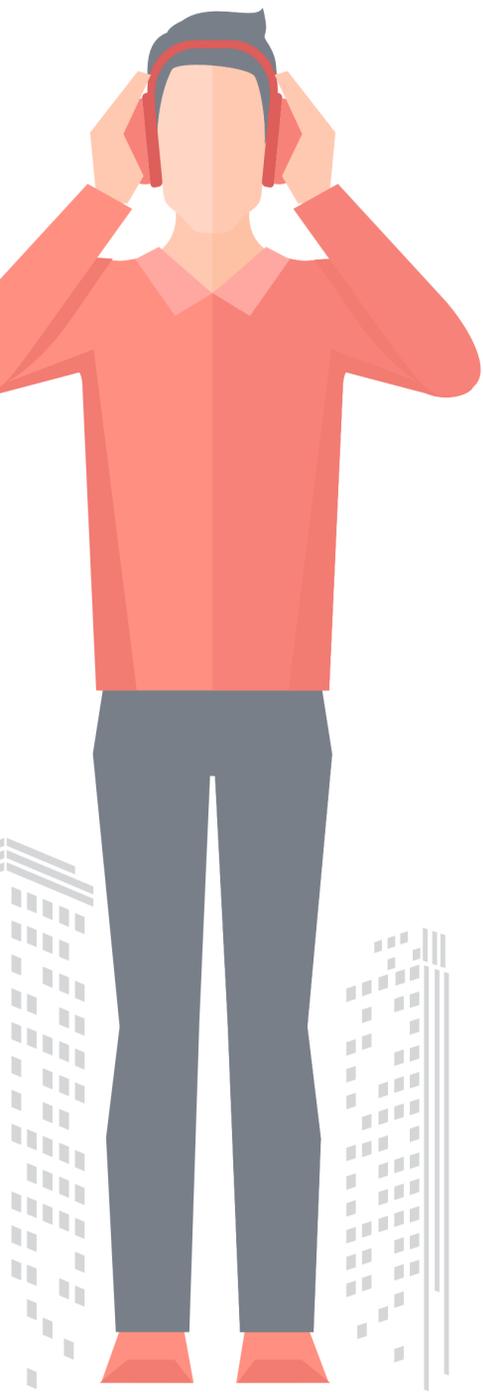
Ms. Ramadan currently brings her 20+ years of experience as a System Implementation Specialist within the legal software industry to SmartAdvocate, a state of the art, award winning case management software.

Schery Ramadan has worked in the personal injury profession as a legal assistant, paralegal and law firm office manager all before reaching 22 years of age.

Ms. Ramadan currently brings her 20+ years of experience as a System Implementation Specialist within the legal software industry to SmartAdvocate, a state of the art, award winning case management software. This will be the third award winning Software Company Schery has worked with (SAGA, Inc & Client Profiles). As a veteran salesperson, she has been the top seller since joining SmartAdvocate in 2013 driving market share growth and has mastered the art of selling software and professional services to the legal industry.

When she is not either traveling to a convention, performing client onsite training, implementation, go lives and support she is talking shop with other industry professionals. Schery currently resides in Rego Park, New York with her husband of over 10 years and her toddler.

TODAY'S SUBJECTS



The history of SmartAdvocate a case management software for the legal community



How Schery is the Pied Piper



Schery's career trajectory and how she built such an incredible reputation. It didn't happen over night



What she does to make herself better



Time! Her biggest challenge. She travels 200 days a year and works around the clock



She stresses a key component to success is with the team you surround yourself



Being a woman in a male dominated industry



She goes above and beyond for her clients. Treats them like friends



The power of patience and listening. How this has helped her evolve



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